

2. How can you use the 099 list for recruiting new members to your chapter?

Don't split member/XLM Survey

Calendar Events - they can decline or Accept

Cold call - Reachout

No option - you are automatically added to local Chapter (Member secrets)

- Free attendance @ meeting
- Recognition for new attendees
- Direct to chapter website when signing up
- Identify board members in invites/at mtgs.

Contact user area
Do you know if you are on the list?
Needs in your area

Knowledge of ARMA

Provide virtual mtgs.

READ IT & JUST DO IT!

- FIND IT / ASK ABOUT IT
- LOOK AT IT!
- CONTACT MEMBERS
- OFFER FREE MEMBERSHIP
- OFFER FREE MEETING
- INFORM MEMBERS
- PROVIDE GUIDE
- PHONE CALL

Recruit your area members in

★ OFFER MENTORSHIP IN LIKE INDUSTRY